BASIC FINANCIAL STATEMENTS

For the Year Ended December 31, 2018

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Board of Directors Humane Society of Pagosa Springs, Inc. P.O. Box 2230 Pagosa Springs, CO 81147



INDEPENDENT AUDITOR'S REPORT

Report on the Financial Statements

I have audited the accompanying financial statements of Humane Society of Pagosa Springs, Inc. (the Organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, cash flows, and functional expenses for the year then ended.

The prior year summarized comparative information has been derived from the Organization's financial statements and, in our report dated June 14, 2018; I expressed an unmodified opinion on those financial statements.

Management's Responsibility for Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of the material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Board of Directors Humane Society of Pagosa Springs, Inc. Page 2

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Humane Society of Pagosa Springs, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Heidi A. Trainor, CPA, PC

July 2, 2019

STATEMENT OF FINANCIAL POSITION For the Year Ended December 31, 2018

	2,018	2,017
ASSETS		
Cash and Cash Equivalents	\$ 213,721	\$ 237,836
Prepaid Insurance	3,594	1,389
Inventory	42,527	43,696
Fixed Assets, Net	1,574,172	1,612,731
TOTAL ASSETS	\$ 1,834,014	\$ 1,895,652
LIABILITIES		
CURRENT LIABILITIES		
Accounts Payable	\$ 9,310	\$ 9,297
Accrued Expenses	34,738	27,335
Payroll Liabilities	3,559	7,811
Sales Tax Payable	2,605	2,705
Current Portion of Long-Term Debt	14,859	14,221
Total Current Liabilities	65,071	61,369
LONG TERM DEBT - Net of Current Portion	497,610	512,045
Total Liabilities	562,681	573,414
NET ASSETS		
Without Donor Restriction	1,271,333	1,322,238
Total Net Assets	1,271,333	1,322,238
TOTAL LIABILITIES AND NET ASSETS	\$ 1,834,014	\$ 1,895,652

STATEMENT OF ACTIVITIES For the Year Ended December 31, 2018

			2018					
		Without Donor Restrictions Restrictions			Total			2017
OPERATING REVENUES, GAINS AND OTHER SUF	PPORT							
Program	\$	648,309	\$		\$	648,309	\$	715,452
Grants				1,700		1,700		19,540
Public Support		97,245		30,284		127,529		113,246
Contribution Income								11,416
Interest Income		928				928		595
In-Kind		7,161				7,161		5,321
Fundraising		132,792				132,792		107,970
Gain on Sale of Assets		6,135				6,135		
Net Assets Released from Restriction		31,984		(31,984)	_			an da
TOTAL OPERATING REVENUES, GAIN								
AND OTHER SUPPORT		924,554				924,554		973,540
OPERATING EXPENSES								
Program		798,999				798,999		799,594
Fundraising		69,644				69,644		39,715
General and Administrative		106,816				106,816		62,111
TOTAL OPERATING EXPENSES		975,459	····			975,459		901,420
CHANGE IN NET ASSETS		(50,905)				(50,905)		72,120
NET ASSETS AT BEGINNING OF YEAR		1,322,238				1,322,238		1,250,118
NET ASSETS AT END OF YEAR	\$	1,271,333	<u>\$</u>		\$	1,271,333	<u>\$</u>	1,322,238

See notes to the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ending December 31, 2018

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		SUPPORTING	G SERVICES			
		Management		Total	Total	
	Program	and General	Fundraising	Support	Expenses	2017
COMPENSATION AND RELATED EXPENSES:						
Payroll	\$ 433,163	\$ 42,705	\$ 6,188	\$ 48,893	\$ 482,056	\$ 453,460
Payroll Taxes	32,917	2,905	473	3,378	36,295	37,898
·						
TOTAL COMPENSATION		45.610	((()	62.271	518,351	491,358
AND RELATED EXPENSES	466,080	45,610	6,661	52,271	316,331	491,336
Inventory Cost of Goods Sold	26,960	6,566		6,566	33,526	30,573
Marketing	7,039	5,414	331	5,745	12,784	13,777
Security	2,686			0	2,686	2,286
Building/Equipment Repairs	9,116	3,217		3,217	12,333	20,384
Depreciation Expense	68,239				68,239	61,976
Insurance	21,925		583	583	22,508	22,356
Postage and Delivery	17	4,216		4,216	4,233	4,954
Auto Expense	4,356	4,318		4,318	8,674	5,010
Program Development	33,091				33,091	43,543
Telecommunications	2,507	3,620		3,620	6,127	6,941
Bank Charges	9,576	-	65	65	9,641	8,849
Fundraising Events			52,793	52,793	52,793	28,505
Facilities	16,973	16,715		16,715	33,688	27,845
Professional Fees	11,267	8,314	1,825	10,139	21,406	20,754
Interest	26,361				26,361	27,274
Veterinary Expense	42,943				42,943	33,280
Crematorium Expense	9,480				9,480	6,177
Staff Incentives	3,883	-		0	3,883	6,426
Supplies	33,046	6,641		6,641	39,687	31,239
Miscellaneous Expense	3,454	2,185	225_	2,410	5,864	2,592
Total Expenses Before In-Kind	798,999	106,816	62,483	169,299	968,298	896,099
In Kind			7,161	7,161	7,161	5,321
TOTAL EXPENSES	\$ 798,999	\$ 106,816	\$ 69,644	\$ 176,460	\$ 975,459	\$ 901,420

STATEMENT OF CASH FLOWS For the Year Ended December 31, 2018

	 2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received from Retail Sales	\$ 530,189	\$ 491,816
Cash Received from Shelter Services	118,121	141,688
Cash Received from Contributors	126,360	183,940
Cash Received from Grantors	1,700	42,210
Cash Received from Fundraising	132,792	107,970
Cash Received from Interest and Dividends	928	595
Cash Paid for Program Expenses	(439,678)	(776,584)
Cash Paid for Fundraising Expenses	(110,096)	(39,715)
Cash Paid for General and Administrative Expenses	 (340,954)	(62,111)
Net Cash Provided by Operating Activities	 19,362	 89,809
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Equipment	(29,680)	(23,984)
Building Improvements		 (24,695)
Net Cash Used By Investing Activities	 (29,680)	(48,679)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of Long-Term Debt	 (13,797)	 (13,116)
Net Cash Used By Financing Activities	 (13,797)	 (13,116)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(24,115)	28,014
CASH AND CASH EQUIVALENTS, Beginning of Year	237,836	209,822
CASH AND CASH EQUIVALENTS, End of Year	\$ 213,721	\$ 237,836
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Change In Net Assets	\$ (50,905)	\$ 72,120
Adjustments to Reconcile Change in Net Assets to Net Cash Provided By Operating Activities:		
Depreciation and Amortization	68,239	61,976
(Increase) Decrease In:		560
Accounts Receivable	(2.205)	(998)
Prepaid Expense	(2,205)	
Inventories	1,169	(11,446)
Increase (Decrease) In:	12	(22.071)
Accounts Payable	13	(33,971) 970
Accrued Vacation	4,902	556
Accrued Wages	2,501	
Payroll Liabilities	(4,252)	(293) 335
Sales Tax Payable	(100)	333
Net Cash Provided By Operating Activities	\$ 19,362	\$ 89,809

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE A – <u>NATURE OF CORPORATION AND SIGNIFICANT ACCOUNTING POLICIES</u>

Nature of Activities

The Humane Society of Pagosa Springs, Inc. is a non-profit corporation whose primary objective is to protect and prevent cruelty and neglect of animals in Archuleta County, Colorado. The organization is primarily supported by contributions from the public and income from a thrift shop. This organization was started in 1984.

Basis of Presentation

The financial statements of the Organization are prepared using the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restriction.

Net Assets Without Donor Restriction – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

<u>Net Assets With Donor Restriction</u> – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purposed has be fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. The Organization has adopted a policy to classify donor restricted contributions as without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

Contributions

Contributions, which include unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until such time as the conditions are substantially met.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE A - NATURE OF CORPORATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions of non-cash assets are recognized at their estimated fair market value on the date of contribution. Contributions to be collected in future years are recorded at fair value when the promise is made.

A substantial number of volunteers donate significant amounts of time in the furtherance of the Organization's objectives. The value of these services is not recognized in these financial statements as they do not meet the specific criteria for recognition under generally accepted accounting principles.

Cash and Cash Equivalents

The Organization considers all highly liquid assets purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents consist primarily of checking accounts and certificates of deposit that are stated at fair value, which approximates cost. The Organization maintains its cash and cash equivalents in depository institution accounts that are within federally insured limits. The Organization has not experienced any losses in such accounts.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the fair value on the date of donation. The Organization follows a policy whereby it capitalizes purchases of property and equipment greater than \$500. Depreciation is recorded using the straight-line method over the following estimated useful lives:

Buildings and Improvements Furniture, fixtures, and equipment 40 years 3 to 10 years

In-Kind Gifts

The Organization recognizes contribution revenue for certain donated services and materials received at the fair value of those services and materials. During the years ending June 30, 2018 and 2017, contributed services and materials totaled \$47,613 and \$5,321.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE A - <u>NATURE OF CORPORATION AND SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

The Internal Revenue Service has classified the Organization as tax-exempt under Section 501(c)3 of the Internal Revenue Code. Accordingly, no provision for Federal income tax has been made in the financial statements. The Organization follows the guidance of Accounting Standards Codification (ASC) 740, Accounting for Income Taxes (ASC 740), related to uncertainties in income taxes, which prescribes a threshold of more likely than not for recognition and derecognition of tax positions taken or expected to be taken in a tax return. There are no such uncertain tax positions for the Organization for the year ended December 31, 2017 and 2018.

Forms 990, <u>Return of Organization Exempt from Income Tax</u>, for the years ended December 31, 2015, 2016, 2017 and 2018 are subject to examination by the Internal Revenue Service, generally for three years after filing.

Subsequent Events

Subsequent events are events or transactions that occur after the statement of financial position date but before financial statements are issued. The Organization recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The Organization's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position but arose after the statement of financial position date and before financial statements are available to be issued.

Use of Estimates

Preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE B – CASH AND CASH EQUIVALENTS

Deposits

Following is a reconciliation of the Humane Society's cash as shown in the basic financial statements:

		2018	 2017		
General fund checking	\$	103,440	\$ 151,137		
General fund CD's		9,172	9,144		
General fund Money Markets		101,109	77,555		
Total Cash	\$	213,721	\$ 237,836		

The Organization maintains its cash deposits in accounts at various financial institutions which, at times during the year may exceed the federally insured limits. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per financial institution.

NOTE C - ADVERTISING COSTS

Advertising costs are expensed as incurred.

NOTE D – INVENTORY

The Organization receives contributions of goods and materials (inventory) and processes these contributions as merchandise available for sale in its retail thrift store. Financial accounting standards require that contributions received be recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses, depending on the form of the benefits received and that they be measured at their fair value.

The Organization believes that the inventory of contributed goods and materials does not possess an attribute that is easily measurable or verifiable with sufficient reliability to determine an inventory value at the time of donation. It is only through the value-added processes that prepare the donated inventory for sale that the donated inventory has value.

Accordingly, contributed goods and materials inventory are valued at zero prior to being offered for sale.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE D – *INVENTORY* (Continued)

The Organization considers the costs associated with bringing the donated inventory to sale (i.e., donation collection, transportation, sorting and pricing expenses) in its estimate of the fair value of inventory. The difference between year-end inventory valuations is shown on the Statement of Activities as Contribution Income. Contribution Income was \$11,416 as of December 31, 2017 and (\$1,169) as of December 31, 2018. The 2018 decrease of \$1,169 is reported in cost of sales.

NOTE E - PROPERTY AND EQUIPMENT

The components of property and equipment as of December 31 are as follows:

	2018		 2017
Automobiles	\$	46,484	\$ 51,279
Buildings		1,656,431	1,656,431
Improvements		366,188	359,008
Machinery and equipment		86,908	86,908
Land		50,625	50,625
Less:			
Accumulated depreciation		(632,464)	 (591,520)
	\$	1,574,172	\$ 1,612,731

NOTE F - COMPENSATED ABSENCES

Full time employees earn paid time off based on their length of employment. After the first three months of employment, an employee earns ten days of paid time off per year. After two years of continuous employment an employee earns fifteen days of paid time off per year. And after five years of service an employee earns twenty days of paid time off per year. Paid time off that is earned but unused at the end of the year is limited to three weeks. The December 31, 2017 vacation accrual was \$8,868 and \$13,769 as of December 31, 2018.

NOTE G – *LONG-TERM DEBT*

On December 23, 2008, the Humane Society of Pagosa Springs, Inc. refinanced their two loans with Citizens Bank with a new loan with Wells Fargo. This loan is payable in 360 monthly installments of \$3,346 including interest at 5%.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE G – *LONG-TERM DEBT* (Continued)

The maturities of long term debt as of December 31, 2018 are as follows:

2019		\$ 14,858
2020		15,619
2021		16,418
2022		17,258
2023		18,141
2024-2038		430,175
	TOTAL	\$ 512,469

NOTE H - BOARD DESIGNATED NET ASSETS

As of December 31, net assets without donor restrictions were for the following purposes:

 2018		2017
\$ 1,061,703	\$	1,086,645
209,630		235,593
	\$	
\$ 1,271,333	\$	1,322,238
\$	\$ 1,061,703 209,630	\$ 1,061,703 \$ 209,630 \$

NOTE I – CASH FLOW INFORMATION

Cash paid for interest expense for the year ended December 31, 2017 was \$27,042 and \$26,361 for the year ended December 31, 2018.

NOTE J - PUBLIC SUPPORT

The Organization received \$67,276 in 2018 and \$76,051 in 2017 of its Shelter fees from the Town of Pagosa Springs and Archuleta County, based on contracts for impound services that are renewed annually. Even though there is no assurance that these contracts will be renewed on an annual basis, they have been renewed annually for the past 23 years. Management of the Organization firmly believes these contracts will be renewed.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

NOTE K - RELATED PARTY TRANSACTIONS

The Board of Directors contributed \$2,075 to the Humane Society during the year ended December 31, 2018.

NOTE L - LIQUIDITY and AVAILABILITY OF FINANCIAL ASSETS

The Humane Society's working capital and cash flows vary during the year attributable to various fundraising activities and the thrift store sales. Monthly cash outflows are fairly consistent with the exception of individual fundraising events. To manage liquidity the Executive Director maintains various certificates of deposit and a money market account that can be drawn on as needed.

The following reflects the Humane Society's financial assets as of the balance sheet date. There are not any reductions for contractual, donor-imposed restrictions or internal designations that restrict the financial assets for general use within one year of the balance sheet date.

	2018			2017
Cash and Cash Equivalents	\$	213,721	\$	237,836
Inventory		42,527	~	43,696
Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	\$	256,248	<u>\$</u>	281,532

NOTE M – <u>SUBSEQUENT EVENT</u>

There were no subsequent events to report at July 2, 2019, the date in which the Financial Statements were available.